

Shaping Atlanta's commercial market

A LISTING OF THE TOP 100 POWER BROKERS IN ATLANTA'S
COMMERCIAL REAL ESTATE SCENE

The most successful among these seers have gone on to do very well. Real estate is, almost by definition, a cyclical business, and it takes solid leadership in the executive ranks for firms to do well long term, despite an occasional misstep. In this year's Commercial Real Estate Who's Who, we identify those leaders we believe will have an integral role to play in the rebound of Atlanta's commercial real estate market.

As in years past, Atlanta Business Chronicle has sought to identify the power brokers, those who have helped shape Atlanta's commercial real estate scene and will be instrumental in determining what the new industry landscape will look like.

- Nidal M. Ibrahim
Industry Focus editor

Scott Jackson

**Jackson Oats Shaw
Corporate Real Estate LLC**
CEO and chief
investment officer

Age: 39

Education: Master's degree
in corporate real estate and MBA from Georgia
State University

Career highlights: Since founding the company in 2001, Jackson and his partners have built one of the largest real estate acquisition and operating companies in the Southeast. The firm owns and operates 48 properties in Atlanta, representing a portfolio of 4.2 million square feet of income-producing assets. In 2008, Jackson was recognized by Institutional Investors News as one of 20 global real estate executives most likely to impact global real estate markets in years to come.



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