



INDUSTRY WRAPUPS

Real Estate Notes

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Scott Jackson, CEO of Jackson Oats Shaw Corporate Real Estate (JOS) has completed more than \$40 million in acquisitions to start 2006. And thanks to a joint venture with Connecticut-based General Electric Co., JOS is looking to buy up to \$1 billion of real estate.

Jackson Oats Shaw's first acquisition with GE is the 166,000-square-foot Meadows Corporate Campus in Alpharetta. That was an all-cash deal for \$15.8 million.

The three-building, 18-acre campus includes the regional headquarters for global investment firm AXA Advisors LLC.

Other acquisitions include:

- DHL Distribution Center, a 111,000-square-foot regional distribution center for DHL Worldwide in the Sugarloaf/Interstate 85 corridor. The purchase price was \$5.45 million.
- Johns Creek Corporate Campus, a 112,000-square-foot, class A office campus in North Fulton. The four-building campus serves as the headquarters for J. Smith Lanier & Co. The purchase price was \$14.4 million.
- Woodstock Center, a 75,000-square-foot, single-story office building in Woodstock. The purchase price was \$5.6 million.